UK-GCC Private Capital

CAPITAL MEETS OPPORTUNITY · LONDON

UK-GCC Private Capital 3rd Annual Investment Summit

Where Capital Meets Opportunity and Businesses Meet Clients.

PROPTECH, INVESTOPS & TECHNOLOGY PROSPECTUS 2027 · SELECTIVE PARTNERSHIPS

Get in front of institutions that adopt your platform

Meet asset owners, asset managers and real estate institutions — instead of spending your marketing budget exhibiting surrounded by competitors and other service providers.

For PropTech, investment operations (InvestOps), IT and technology service providers — including fund administration, data, AI, cybersecurity and reporting — who want to:

- Win Institutional Clients
- Secure Pilots
- Meet Investors
- Find Strategic Partners
- Expand Internationally

$20 trillion+

AGGREGATE AUM OF INVESTORS IN THE ROOM

13 May 2027	The Royal Lancaster Hotel	UK · GCC · Europe · Asia · US
London	London	Asset owners & asset managers

ukgccpca.com · contact@ukgccpca.com · +44 20 8930 6744

SELECTIVE BY DESIGN

An Investor-Led Platform. Partnerships by Selection.

Not Every Business Belongs in the Room. We Select Those That Do.

> Our mission is simple: **Where Capital Meets Opportunity and Businesses Meet Clients.**

Unlike traditional exhibitions, where sponsorship is primarily about buying exhibition space and you are surrounded by hundreds of competitors, our approach is built around relevance, quality and mutual commercial value.

We deliberately limit the number of sponsors and strategic partners participating in our Summits to a very select few. Every potential partner is evaluated for its relevance to our investor community and the opportunities it can bring.

How to apply

1 Tell us about your solution
Your organisation, technology or services, objectives and the clients you want to meet.

2 Senior management review
We assess the fit with our investor community and the opportunity you bring.

3 Meet our team
Approved partners agree objectives and a tailored partnership package.

UK-GCC Private Capital is an investor-led platform for asset owners and asset managers, sovereign wealth funds, family offices, LPs and GPs, private equity, investment and hedge funds, banks and enterprises across the UK, GCC, Europe and US.

Limited partnerships. Carefully selected.
Built around the right connections. Subject to review by our senior management.

Apply to Become a Partner

ukgccpca.com/sponsorships

THE PROBLEM

Are you spending your marketing budget exhibiting alongside hundreds of competitors — or meeting potential clients?

THE PROBLEM

PropTech, InvestOps, IT and technology service providers spend heavily on exhibitions, conferences and roadshows — surrounded by competing vendors and service providers instead of the asset owners, asset managers and decision-makers who buy technology.

High costs. Wrong audience. Missed opportunities.

THE SOLUTION

UK-GCC Private Capital connects your solutions and services with the asset owners, asset managers, investment firms and real estate institutions — the CEOs, COOs, CIOs, CTOs and decision-makers who adopt technology and choose providers.

The right audience. Direct connections. Real business opportunities.

TRADITIONAL EXHIBITIONS & ROADSHOWS	UK-GCC PRIVATE CAPITAL SUMMIT
× Hundreds of competing vendors and service providers	✓ Focused private capital investor network
× Sales teams scanning other vendors' badges	✓ Direct introductions to relevant potential clients
× Collecting contacts with little buying relevance	✓ Targeted email introductions to prospective clients
× Your brand competing with hundreds of exhibitors	✓ Limited sponsorship places for greater visibility

The right audience. More meaningful sales conversations.

Limited partnerships, carefully selected by our senior management.

Apply to Become a Partner

Discuss Sponsorship

WHO YOU WILL MEET

Meet the institutions that adopt your platform and choose your services

Decision-makers in the room

Asset Owners

Sovereign wealth funds, pension funds, insurance companies and family offices with real estate portfolios.

Asset Managers & GPs

Real estate, private equity and investment managers that run portfolios, operations, data, reporting and ESG.

Real Estate Companies

Developers, owners and operators choosing technology for their buildings and portfolios.

Leading institutions in our network

Sovereign wealth funds, real estate investors, asset managers and owners in our network have included:

PIF · ADIA · Mubadala · QIA · ADQ · KIA · GIC · Temasek · China Investment Corporation · Mumtalakat · ICD · OIA · NEOM Investment Fund · NBIM · Blackstone · Brookfield · KKR Real Estate · Starwood Capital · Oaktree · Lazard · Eurazeo · Hines · Tishman Speyer · PGIM Real Estate · Nuveen · M&G · LaSalle · CBRE Investment Management · Ares Management · EQT Real Estate · Partners Group · PATRIZIA · Swiss Life Asset Managers · Union Investment · DWS Real Estate · AEW · Greystar · SEGRO · Tritax Big Box · Grainger · Vonovia · Catella · NEPI Rockcastle · Eastnine · Chancerygate · Tristan Capital Partners · Aermont Capital · Patron Capital · Nrep · Cain International · Henderson Park · Delancey · and many more

The right audience. More meaningful sales conversations.

Limited partnerships, carefully selected by our senior management.

Apply to Become a Partner

Discuss Sponsorship

THE OPPORTUNITY

From a great solution to real adoption

> The biggest challenge for PropTech companies is not building the solution — it is getting in front of the asset owners, asset managers and real estate decision-makers who can actually adopt it.

UK-GCC Private Capital Investment Summit provides that access — with investors representing over $20 trillion in aggregate AUM.

On 13 May 2027 at The Royal Lancaster Hotel, London, the UK-GCC Private Capital – 3rd Annual Investment Summit will bring together senior decision-makers from Asset Owners and Managers, Sovereign Wealth Funds, Family Offices, Private Equity, Real Estate Investment Funds, institutional investors and major real estate companies from the UK, GCC, Europe, Asia and the US.

For PropTech companies providing technology, data, AI, analytics, asset management, investment, valuation, ESG, building management or other solutions to the real estate sector, this creates a highly targeted opportunity to showcase your solution directly to potential clients, partners and investors. It is a private-capital and investment platform, giving technology and service providers the opportunity to be in the room with the organisations that own, manage, invest in and develop real estate assets.

Solutions this audience is looking for

- Real estate data and analytics
- AI and automation
- Investment and deal platforms
- Asset and portfolio management
- Valuation
- ESG and decarbonisation
- Building management and smart buildings
- Leasing and tenant experience
- Fund and investor reporting
- Construction technology

YOUR CLIENTS

The organisations that buy and back PropTech

Asset Owners

WHO YOU WILL MEET

Sovereign Wealth Funds | Family Offices | Pension funds and insurers | UHNW property owners

WHAT THEY NEED

- Portfolio-wide data and performance analytics
- ESG measurement and reporting
- Valuation and risk insight across markets

Asset and Investment Managers

WHO YOU WILL MEET

Real estate investment funds | Asset managers | Private Equity | Institutional investors

WHAT THEY NEED

- Investment, underwriting and deal platforms
- Asset and fund management software
- Investor reporting and AI-driven insight

Real Estate Companies and Developers

WHO YOU WILL MEET

Major real estate companies | Developers | Operators | GCC giga-project teams

WHAT THEY NEED

- Building management and smart building systems
- Construction and development technology
- Leasing, sales and tenant experience tools

Investors in PropTech

WHO YOU WILL MEET

Venture Capital | Growth and Private Equity | Family Offices | Strategic investors

WHAT THEY LOOK FOR

- Scalable solutions with real estate clients
- Growth capital and strategic partnerships
- Expansion between the UK and the GCC

Decision-makers in the room

CEOs and Managing Partners | Chief Investment Officers | Heads of Asset Management | COOs and CTOs | Heads of Digital and Innovation | Heads of ESG and Sustainability | Portfolio and Fund Managers

OUR STAGE IN 2026

This is how our panels look

2nd Annual Investment Summit, 4 June 2026, The Langham, London — 50+ senior speakers.



Navigating the Cycle: Dynamics Shaping Private Investment in a Volatile Macro Environment

Alexander Doll — Chairman, CVC DIF – DACH

Boris Okuliar — Chief Strategy Officer & Head of Global Credit, Corinthia Global Management

Jad Ellawn — Managing Partner & Regional Head, Middle East, Brookfield

Elias Korosis — Global Investment Partner, Federated Hermes GPE

Moderated by **Katie Sunderland** — Director & Founding Member, VisionEdgeOne



Capital Flows into Real Assets: Where Private Equity is Finding Conviction

Sara Sulaiman — Managing Director, Macquarie Asset Management

James Jacobs — Managing Director, Global Head of Real Assets, Lazard

Constantinos Economou — Senior Managing Director, Capital Dynamics

Edward Jackson — Head of UK, Pictet Direct Real Estate, Pictet Group

Moderated by **Una Protic** — Senior Director, Investment Management, Hines



The Rise of Private Credit / Direct Lending: Sustaining Returns as the Market Matures

Edmund Costello — Investor, Family Office

Christian Grobenski — Managing Director, King Street Capital Management

Murad Khaled — Managing Director, Marathon Asset Management

Vlad Lounegov — CEO, Mbanq

Moderated by **Walter Gontarek** — CEO & Chair, Channel Capital Advisors

... and many more LPs, GPs, SWFs, Family Offices and Investment Funds.

BUILD YOUR PACKAGE

Tell us what you are looking for

Tell us about your technology, target clients and commercial objectives. We will design a Strategic Partnership that connects your business with relevant real estate decision-makers, investors and commercial opportunities.

☐ **Strategic Partner** CLIENT INTRODUCTIONS

We continue working with our partners to facilitate introductions and support business development post Summit. You become our partner, and we actively help you connect with potential clients, partners and investors and build long-term relationships at and after the Summit.

Our Strategic Partners get a combination of speaking opportunities, exhibition space, delegate passes, branding and networking access, tailored to your target clients and commercial objectives.

☐ **Panel Speaking Opportunity**

A place for you on a relevant panel, showing how your technology solves real problems for the asset owners and managers in the room.

☐ **Dedicated Exhibition Space**

Your own booth in the main networking area to demonstrate your solution and meet potential clients directly throughout the day.

☐ **Team Passes**

Passes for your team to attend and network throughout the day. Number of passes: _____

☐ **Post-Summit Business Development**

Access to delegate contact details, including email addresses, for delegates who have agreed to share them.

HOW IT WORKS

From introduction to adoption

1

Tell us your targets

The clients, partners and investors you want to reach, and your objectives.

2

We design your package

Speaking, exhibition, passes and introductions built around your goals.

3

Showcase your solution

Meet real estate decision-makers face to face on 13 May 2027.

4

Introductions continue

We keep connecting you with potential clients after the Summit.

Sovereign wealth funds, investors and speakers at our summits include

SOVEREIGN WEALTH FUNDS

PIF · ADIA · Mubadala · QIA · ADQ · KIA · GIC · Temasek · China Investment Corporation · Mumtalakat · ICD · OIA · NEOM Investment Fund · NBIM

INVESTORS, LPS, GPS AND FAMILY OFFICES

Blackstone · Brookfield · KKR · Apollo · Carlyle · TPG · Ares · Franklin Templeton · CPP Investments · Ontario Teachers' · AustralianSuper · People's Partnership · MetLife · Generali Investments · Lazard · M&G · PGIM · Oaktree · Macquarie Asset Management · Pictet Group · Eurazeo · CVC DIF · Antin · Cerberus · Starwood · Hines · Greystar · Harrison Street · Nuveen · LaSalle · CBRE IM · Invesco · AEW · Federated Hermes PE · King Street Capital Management · Marathon Asset Management · Audax Private Debt · Corinthia Global Management · Primavera Capital · Princeville Capital · Oros Capital Partners · Tower Peak Partners · Novalight Capital Group · Optimum Gestion Financière · Bluefield Partners · Valor Real Estate Partners · Trinova Real Estate · Alexa Capital · Coller Capital · Capital Dynamics · Altamar CAM Partners · Headway Capital Partners · Grosvenor · Reuben Brothers · Cadogan · Infosys · Investment and Finance Office of the Presidency of Türkiye · *Many Single and Multi-Family Offices*

... and many more asset owners, managers, real estate companies, Family Offices and institutions.

RESPONSE FORM

Tell us about your solution

Complete this page and email it to contact@ukgccpca.com, or reply with your answers. We will come back with a tailored proposal.

NAME AND JOB TITLE

COMPANY

EMAIL

PHONE

YOUR SOLUTION

- ☐ Data, analytics and AI
- ☐ Asset and portfolio management
- ☐ Building management and smart buildings
- ☐ Investment and valuation
- ☐ ESG and sustainability
- ☐ Other: _____

WHO YOU WANT TO MEET

- ☐ Asset owners (SWFs, family offices, pensions)
- ☐ Real estate investment funds
- ☐ Investors in PropTech
- ☐ Asset and investment managers
- ☐ Real estate companies and developers
- ☐ Strategic partners

YOUR OBJECTIVES

- ☐ Win new clients
- ☐ Partnerships
- ☐ Pilots and proofs of concept
- ☐ Raise investment

PACKAGE ELEMENTS

- ☐ Strategic Partner
- ☐ Exhibition space
- ☐ Post-Summit business development
- ☐ Panel speaking
- ☐ Team passes (number: ___)
- ☐ Other

BUDGET

- ○ £10,000–25,000
- ○ £25,000–50,000
- ○ £50,000–100,000
- ○ £100,000+

Tailored Strategic Partnership Opportunities

Our PropTech Strategic Partnerships are designed around your company's commercial objectives, target clients, solutions and international growth strategy.

Whether your priority is winning new clients, launching pilots, building partnerships or raising investment, we will work with you to structure a partnership that delivers relevant commercial opportunities.

Partnership packages are tailored to your objectives and the level of engagement required.

We invite you to arrange a private discussion to explore the most suitable partnership for your business.

UK-GCC Private Capital

NEXT STEPS

Let’s put your solution in the room

We would like to discuss your solution, the clients you want to reach and your objectives, and show you how we can tailor a package to deliver the greatest value.

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13 MAY 2027 · THE ROYAL LANCASTER HOTEL, LONDON

Meet the decision-makers who adopt PropTech

Investors with over $20 trillion in aggregate AUM in one room. Tell us about your solution and we will build a partnership around the clients you want to win.

Discuss Sponsorship